

PART I - THE SCHEDULE
SECTION B
SUPPLIES/SERVICES AND PRICES/COST

ITEM NO.		UNIT	UNIT PRICE	AMOUNT
0001	Encore Information Technology (IT) Products and Services, FFP Funding for Minimum Guarantee Contract Year 1	1.00	Lot \$10,000.00	\$10,000.00
0002	Encore IT Products and Services, Time-and-Materials (T&M) Contract Year 1			To be specified in individual TOs
0003	Encore IT Products and Services, Cost-Reimbursement Contract Year 1			To be specified in individual TOs
0004	External Ordering Agency Fee - 1% (See Section G, Paragraph G.11)			To be specified in individual TOs
1001	Encore IT Products and Services, FFP Contract Year 2			To be specified in individual TOs
1002	Encore IT Products and Services, T&M Contract Year 2			To be specified in individual TOs
1003	Encore IT Products and Services, Cost-Reimbursement Contract Year 2			To be specified in individual TOs
1004	External Ordering Agency Fee - 1% (See Section G, Paragraph G.11)			To be specified in individual TOs
2001	Encore IT Products and Services, FFP Contract Year 3			To be specified in individual TOs
2002	Encore IT Products and Services, T&M Contract Year 3			To be specified in individual TOs
2003	Encore IT Products and Services, Cost-Reimbursement Contract Year 3			To be specified in individual TOs

ITEM NO.	UNIT	UNIT PRICE	AMOUNT
2004	External Ordering Agency Fee - 1% (See Section G, Paragraph G.11)		To be specified in individual TOs
3001	Encore IT Products and Services, FFP Contract Year 4		To be specified in individual TOs
3002	Encore IT Products and Services, T&M Contract Year 4		To be specified in individual TOs
3003	Encore IT Products and Services, Cost-Reimbursement Contract Year 4		To be specified in individual TOs
3004	External Ordering Agency Fee - 1% (See Section G, Paragraph G.11)		To be specified in individual TOs
4001	Encore IT Products and Services, FFP Contract Year 5		To be specified in individual TOs
4002	Encore IT Products and Services, T&M Contract Year 5		To be specified in individual TOs
4003	Encore IT Products and Services, Cost-Reimbursement Contract Year 5		To be specified in individual TOs
4004	External Ordering Agency Fee - 1% (See Section G, Paragraph G.11)		To be specified in individual TOs
5001	Encore IT Products and Services, FFP Contract Year 6		To be specified in individual TOs
5002	Encore IT Products and Services, T&M Contract Year 6		To be specified in individual TOs
5003	Encore IT Products and Services, Cost-Reimbursement Contract Year 6		To be specified in individual TOs
5004	External Ordering Agency Fee - 1% (See Section G, Paragraph G.11)		To be specified in individual TOs

ITEM NO.		UNIT	UNIT PRICE	AMOUNT
6001	Encore IT Products and Services, FFP Contract Year 7			To be specified in individual TOs
6002	Encore IT Products and Services, T&M Contract Year 7			To be specified in individual TOs
6003	Encore IT Products and Services, Cost-Reimbursement Contract Year 7			To be specified in individual TOs
6004	External Ordering Agency Fee - 1% (See Section G, Paragraph G.11)			To be specified in individual TOs

B.1 MINIMUM & MAXIMUM AMOUNTS, INDEFINITE-DELIVERY/INDEFINITE QUANTITY (ID/IQ) (SEP 2001 - DITCO/DTS6).

a. This is an Indefinite-Delivery/Indefinite-Quantity (ID/IQ) contract under which it is planned to award Time-and-Materials (T&M), Firm Fixed Price (FFP) and Cost-Reimbursement type task orders in accordance with Federal Acquisition Regulation (FAR) Subpart 16.5 - Indefinite-Delivery Contracts. The total amount of all orders placed against all Encore contracts shall not exceed \$2,000,000,000 over a seven (7) year period of performance (84-months). The guaranteed minimum amount is \$10,000.00 for each contractor, during the first year of the contract.

b. This is one of a multiple award of contracts in two separate categories, including full and open awards, and awards set-aside for small business concerns. **This contract was awarded under the full and open/small business set-aside category.** Individual task orders will be awarded in accordance with Section G.6, Task Order Award Procedures.

B.2 PRICING OF LABOR RATE TABLE FOR TASK ORDERS (SEP 2001 - DITCO/DTC2).

a. All task orders awarded pursuant to this contract, whether awarded on a T&M or FFP basis, will be priced in accordance with the pricing set forth in Section B.4, Labor Rate Table. The labor rates in this section reflect the fully-burdened rates for each labor category and will apply to all direct labor hours.

b. In the event work is required for which the contractor can be expected to incur costs markedly different from those normally incurred, e.g. work Outside the Continental United States (OCONUS), consideration will be given to pricing on a cost-reimbursement basis. In such situations, additional costs which cannot be appropriately charged under the Other Direct Costs (ODCs) contract line item numbers (CLINs) will be negotiated on a case-by-case basis.

c. T&M Labor/FFP Rates.

(1) Government Site Rates. When performing at Government sites, the contractor shall furnish fully-burdened personnel rates. The Government will provide only office space, furniture, and office equipment and supplies, as described in Section H.12, Government Property.

(2) Contractor Site Rates. When performing at a contractor site, the contractor shall furnish fully-burdened personnel rates which include loads for office space and all normal supplies and services required to support the work. This includes, but is not limited to, telephones, faxes, copiers, personal computers, postage (to include courier services such as Federal Express), ordinary business software (e.g., word processing, spreadsheets, graphics, etc.), normal copying and reproduction costs.

d. The labor rates and ODCs mark-up percentages are entered in Section B.4 under labor categories and ODCs, respectively.

(1) Labor. The Section B.4 Labor Rate Table represents fully-loaded hourly rates for each skill classification. The fully-burdened labor rates include all direct, indirect, general and administrative costs and profit associated with providing the required skill. The fully-burdened labor rates include all labor and labor-related costs, such as, but not limited to, the following list of representative labor-related costs: salaries, wages, bonuses to include stock bonuses, incentive awards, employee stock options, stock appreciation rights, employee stock ownership plans, employee insurance, fringe benefits, contributions to pension, other post-retirement benefits, annuity, employee incentive compensation plans, incentive pay, shift differentials, overtime, vacation time, sick pay, holidays, and all other allowances based upon a comprehensive employee compensation plan. Contractor site rates also include contractor-provided facilities, furniture, equipment, supplies, tool kits, employee training and overhead amounts required for work at contractor site rates. This includes, but is not limited to, telephones, facsimile machines and their telecommunications lines, copiers, personal computers, postage (to include courier services such as Federal Express), ordinary business software, such as word processing, spreadsheets, graphics, normal copying and reproduction costs. The use of uncompensated overtime is not allowed. All hourly rates are based on a 40-hour work-week (2,080 hours per year).

(2) Program Management Support Costs. Contract-level program management support costs are included as a percentage of each individual labor category rate, and encompass support for contract-level management, reporting requirements (see Section C.2.3 - Deliverables) and related travel and meeting attendance costs associated with the contractor's program management staff, as it relates to overall management of the Encore Program. As a result, these program management support costs are allocated among all of the task orders issued under this contract. These "program management" support costs are differentiated from individual task order "Task Order Manager" support costs, which are billed as hourly labor rates against individual task orders for direct support to the effort performed under those task orders. This will result in direct billings at the task order level for labor hours in the "Task Order Manager" category, to specifically support program or project management for the task order.

(3) ODCs. ODCs consist of materials and task order-related travel costs, i.e., relocation and temporary duty (TDY) to include travel, lodging and meals. A mark-up percentage for associated indirect loadings and profit percentage for FFP TOs shall be applied to the ODCs. The contractor's mark-up percentages and profit percentages shall be fixed for the duration of the contract. These percentages are indicated on each Labor Rate Table under the ODCs. T&M type TOs will include time at the proposed rates herein for each skill category, plus materials, ODCs and the fixed markup percentages. The cost of general-purpose items required for the conduct of the contractor's normal business operations will not be considered an allowable ODC in the performance of task orders under this contract. See also Section G and Section H for limitations on materials and mandatory support documentation. Profit is not allowed on ODCs under a T&M type task order. Profit is allowed for FFP task orders, applied only to ODCs, not ODCs plus mark-up. Fee may be negotiated on cost-reimbursement type task orders.

e. The labor rates are fixed for all contract year periods, however, the contractor may submit a proposal reducing the fixed labor rates and mark-up percentages at any time during the life of this contract. The Government will review these proposals and determine if the revised rates are realistic and in the best interest of the Government. If the rates are accepted, the Government will modify the contract by incorporating the new rates into the labor rate tables.

f. The rates that are set-forth in the contract can be used on either T&M or FFP task orders. The rates specified below shall apply to most of the work performed under this contract.

g. At the request of either the contractor or the Government, the contractor may throughout the life of the contract propose additional labor categories, rates and descriptions in addition to the labor categories, rates and descriptions that are proposed that the contractor believes will be required to support requirements of this contract. These additional categories, rates and descriptions will be negotiated on a case-by-case basis. The additional categories, rates and descriptions proposed, upon determination by the Government that they are fair and reasonable, will be incorporated into Part B of the Section B Labor Rate Tables of this contract.

B.3 TOTAL COST OF OWNERSHIP PRICING (SEP 2001 - DITCO/DTC2). Individual task orders may require the contractor to restructure its price proposal to provide for the total cost of ownership. For example, instead of, or in addition to, providing a cost proposal based on fixed hourly rates, specific task orders may require pricing on a per seat/workstation, usage rates, or other similar bases to determine the total life cycle cost.

B.4 LABOR RATE TABLE (SEP 2001 - DITCO/DTC2).

The following Labor Rate Table represents fully-loaded hourly labor rates for each skill classification. The table consists of one composite rate for work performed at the contractor site and one composite rate for work performed at Government sites, for each labor category. The years cited represent contract years. It is noted that Part A of the table reflects the Government-required labor categories; the contractor is authorized to propose additional labor categories in Part B of the table, in accordance with Section B.2.g, above. Additional labor categories proposed shall be limited to those deemed appropriate for the scope of effort described in the statement of work.

Encore Labor Rate Table - DCA200-02-D-50xx

Contract Year 1

Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
Part A Labor Categories			
1	Task Order Project Manager (Key)	\$0.00	\$0.00
2	Quality Assurance Manager	\$0.00	\$0.00
3	Quality Assurance Analyst	\$0.00	\$0.00
4	Project Control Specialist	\$0.00	\$0.00
5	Program Administration Specialist	\$0.00	\$0.00
6	Senior Functional Analyst	\$0.00	\$0.00
7	Functional Analyst	\$0.00	\$0.00
8	Principal Systems Architect (Key)	\$0.00	\$0.00
9	Senior Systems Architect	\$0.00	\$0.00
10	Principal Information Engineer (Key)	\$0.00	\$0.00
11	Senior Information Engineer	\$0.00	\$0.00
12	Senior Computer Systems Analyst	\$0.00	\$0.00
13	Computer System Analyst	\$0.00	\$0.00
14	Junior Computer Systems Analyst	\$0.00	\$0.00
15	Senior Application Engineer	\$0.00	\$0.00
16	Applications Engineer	\$0.00	\$0.00
17	Application Programmer	\$0.00	\$0.00
18	Junior Application Programmer	\$0.00	\$0.00
19	Student Application Programmer	\$0.00	\$0.00
20	Senior Database Management Specialist	\$0.00	\$0.00
21	Database Management Specialist	\$0.00	\$0.00
22	Data Entry Clerk	\$0.00	\$0.00
23	Operations Manager	\$0.00	\$0.00
24	System Administrator	\$0.00	\$0.00
25	System Operator	\$0.00	\$0.00
26	Senior Training Specialist	\$0.00	\$0.00
27	Training Specialist	\$0.00	\$0.00
28	Help Desk Manager	\$0.00	\$0.00
29	Help Desk Specialist	\$0.00	\$0.00
30	Hardware Specialist	\$0.00	\$0.00
31	Senior Hardware Installation Technician	\$0.00	\$0.00
32	Hardware Installation Technician	\$0.00	\$0.00
33	Hardware Draftsman	\$0.00	\$0.00
34	Senior Network Installation Technician	\$0.00	\$0.00
35	Network Installation Technician	\$0.00	\$0.00
36	Network Draftsman	\$0.00	\$0.00
37	Communications Network Manager	\$0.00	\$0.00
38	Communications Specialist	\$0.00	\$0.00
39	Principal Business Process Reengineering Specialist (Key)	\$0.00	\$0.00
40	Senior Business Process Reengineering Specialist	\$0.00	\$0.00
41	Cost Analyst	\$0.00	\$0.00
42	Data Standardization Specialist	\$0.00	\$0.00

Contract Year 1			
Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
43	Documentation Specialist	\$0.00	\$0.00
44	Technical Writer/Editor	\$0.00	\$0.00
45	Senior Computer Security Systems Specialist	\$0.00	\$0.00
46	Computer Security System Specialist	\$0.00	\$0.00
47	Administrative Support and Graphic Specialist	\$0.00	\$0.00
48	Electronic Meeting Technographer	\$0.00	\$0.00
49	Senior Information Technology Expert	\$0.00	\$0.00
50	Software Systems Engineer (Lead)	\$0.00	\$0.00
51	Software Systems Engineer (Intermediate)	\$0.00	\$0.00
52	Web Architect	\$0.00	\$0.00
53	Web Designer	\$0.00	\$0.00
54	Senior Business Case Analyst	\$0.00	\$0.00
55	Business Case Analysis Specialist	\$0.00	\$0.00
56	Data Communications Manager	\$0.00	\$0.00
57	Voice Communications Manager	\$0.00	\$0.00
58	Information Technology Senior Consultant	\$0.00	\$0.00
59	Information Technology Consultant	\$0.00	\$0.00
60	Test Engineer (Senior)	\$0.00	\$0.00
61	Test Engineer (Intermediate)	\$0.00	\$0.00
62	Test Engineer (Associate)	\$0.00	\$0.00
63	Configuration Management Specialist (Lead)	\$0.00	\$0.00
64	Configuration Management Specialist (Intermedi-ate)	\$0.00	\$0.00
65	Configuration Management Specialist (Associate)	\$0.00	\$0.00
Part B Labor Categories			
66		\$0.00	\$0.00
67		\$0.00	\$0.00
68		\$0.00	\$0.00
69		\$0.00	\$0.00
70		\$0.00	\$0.00
71		\$0.00	\$0.00
72		\$0.00	\$0.00
73		\$0.00	\$0.00
74		\$0.00	\$0.00
75		\$0.00	\$0.00
76		\$0.00	\$0.00
77		\$0.00	\$0.00
78		\$0.00	\$0.00
79		\$0.00	\$0.00
80		\$0.00	\$0.00
Other Direct Costs (ODCs)			
		Mark-up Percentage	
Travel		0.00%	
Materials		0.00%	
Profit on Firm Fixed Price Task Orders		0.00%	

Encore Labor Rate Table - DCA200-02-D-50xx

Contract Year 2

Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
	Part A Labor Categories		
1	Task Order Project Manager (Key)	\$0.00	\$0.00
2	Quality Assurance Manager	\$0.00	\$0.00
3	Quality Assurance Analyst	\$0.00	\$0.00
4	Project Control Specialist	\$0.00	\$0.00
5	Program Administration Specialist	\$0.00	\$0.00
6	Senior Functional Analyst	\$0.00	\$0.00
7	Functional Analyst	\$0.00	\$0.00
8	Principal Systems Architect (Key)	\$0.00	\$0.00
9	Senior Systems Architect	\$0.00	\$0.00
10	Principal Information Engineer (Key)	\$0.00	\$0.00
11	Senior Information Engineer	\$0.00	\$0.00
12	Senior Computer Systems Analyst	\$0.00	\$0.00
13	Computer System Analyst	\$0.00	\$0.00
14	Junior Computer Systems Analyst	\$0.00	\$0.00
15	Senior Application Engineer	\$0.00	\$0.00
16	Applications Engineer	\$0.00	\$0.00
17	Application Programmer	\$0.00	\$0.00
18	Junior Application Programmer	\$0.00	\$0.00
19	Student Application Programmer	\$0.00	\$0.00
20	Senior Database Management Specialist	\$0.00	\$0.00
21	Database Management Specialist	\$0.00	\$0.00
22	Data Entry Clerk	\$0.00	\$0.00
23	Operations Manager	\$0.00	\$0.00
24	System Administrator	\$0.00	\$0.00
25	System Operator	\$0.00	\$0.00
26	Senior Training Specialist	\$0.00	\$0.00
27	Training Specialist	\$0.00	\$0.00
28	Help Desk Manager	\$0.00	\$0.00
29	Help Desk Specialist	\$0.00	\$0.00
30	Hardware Specialist	\$0.00	\$0.00
31	Senior Hardware Installation Technician	\$0.00	\$0.00
32	Hardware Installation Technician	\$0.00	\$0.00
33	Hardware Draftsman	\$0.00	\$0.00
34	Senior Network Installation Technician	\$0.00	\$0.00
35	Network Installation Technician	\$0.00	\$0.00
36	Network Draftsman	\$0.00	\$0.00
37	Communications Network Manager	\$0.00	\$0.00
38	Communications Specialist	\$0.00	\$0.00
39	Principal Business Process Reengineering Specialist (Key)	\$0.00	\$0.00
40	Senior Business Process Reengineering Specialist	\$0.00	\$0.00
41	Cost Analyst	\$0.00	\$0.00
42	Data Standardization Specialist	\$0.00	\$0.00

Contract Year 2			
Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
43	Documentation Specialist	\$0.00	\$0.00
44	Technical Writer/Editor	\$0.00	\$0.00
45	Senior Computer Security Systems Specialist	\$0.00	\$0.00
46	Computer Security System Specialist	\$0.00	\$0.00
47	Administrative Support and Graphic Specialist	\$0.00	\$0.00
48	Electronic Meeting Technographer	\$0.00	\$0.00
49	Senior Information Technology Expert	\$0.00	\$0.00
50	Software Systems Engineer (Lead)	\$0.00	\$0.00
51	Software Systems Engineer (Intermediate)	\$0.00	\$0.00
52	Web Architect	\$0.00	\$0.00
53	Web Designer	\$0.00	\$0.00
54	Senior Business Case Analyst	\$0.00	\$0.00
55	Business Case Analysis Specialist	\$0.00	\$0.00
56	Data Communications Manager	\$0.00	\$0.00
57	Voice Communications Manager	\$0.00	\$0.00
58	Information Technology Senior Consultant	\$0.00	\$0.00
59	Information Technology Consultant	\$0.00	\$0.00
60	Test Engineer (Senior)	\$0.00	\$0.00
61	Test Engineer (Intermediate)	\$0.00	\$0.00
62	Test Engineer (Associate)	\$0.00	\$0.00
63	Configuration Management Specialist (Lead)	\$0.00	\$0.00
64	Configuration Management Specialist (Intermedi-ate)	\$0.00	\$0.00
65	Configuration Management Specialist (Associate)	\$0.00	\$0.00
Part B Labor Categories			
66		\$0.00	\$0.00
67		\$0.00	\$0.00
68		\$0.00	\$0.00
69		\$0.00	\$0.00
70		\$0.00	\$0.00
71		\$0.00	\$0.00
72		\$0.00	\$0.00
73		\$0.00	\$0.00
74		\$0.00	\$0.00
75		\$0.00	\$0.00
76		\$0.00	\$0.00
77		\$0.00	\$0.00
78		\$0.00	\$0.00
79		\$0.00	\$0.00
80		\$0.00	\$0.00
Other Direct Costs (ODCs)			
		Mark-up Percentage	
Travel		0.00%	
Materials		0.00%	
Profit on Firm Fixed Price Task Orders		0.00%	

Encore Labor Rate Table - DCA200-02-D-50xx

Contract Year 3

Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
Part A Labor Categories			
1	Task Order Project Manager (Key)	\$0.00	\$0.00
2	Quality Assurance Manager	\$0.00	\$0.00
3	Quality Assurance Analyst	\$0.00	\$0.00
4	Project Control Specialist	\$0.00	\$0.00
5	Program Administration Specialist	\$0.00	\$0.00
6	Senior Functional Analyst	\$0.00	\$0.00
7	Functional Analyst	\$0.00	\$0.00
8	Principal Systems Architect (Key)	\$0.00	\$0.00
9	Senior Systems Architect	\$0.00	\$0.00
10	Principal Information Engineer (Key)	\$0.00	\$0.00
11	Senior Information Engineer	\$0.00	\$0.00
12	Senior Computer Systems Analyst	\$0.00	\$0.00
13	Computer System Analyst	\$0.00	\$0.00
14	Junior Computer Systems Analyst	\$0.00	\$0.00
15	Senior Application Engineer	\$0.00	\$0.00
16	Applications Engineer	\$0.00	\$0.00
17	Application Programmer	\$0.00	\$0.00
18	Junior Application Programmer	\$0.00	\$0.00
19	Student Application Programmer	\$0.00	\$0.00
20	Senior Database Management Specialist	\$0.00	\$0.00
21	Database Management Specialist	\$0.00	\$0.00
22	Data Entry Clerk	\$0.00	\$0.00
23	Operations Manager	\$0.00	\$0.00
24	System Administrator	\$0.00	\$0.00
25	System Operator	\$0.00	\$0.00
26	Senior Training Specialist	\$0.00	\$0.00
27	Training Specialist	\$0.00	\$0.00
28	Help Desk Manager	\$0.00	\$0.00
29	Help Desk Specialist	\$0.00	\$0.00
30	Hardware Specialist	\$0.00	\$0.00
31	Senior Hardware Installation Technician	\$0.00	\$0.00
32	Hardware Installation Technician	\$0.00	\$0.00
33	Hardware Draftsman	\$0.00	\$0.00
34	Senior Network Installation Technician	\$0.00	\$0.00
35	Network Installation Technician	\$0.00	\$0.00
36	Network Draftsman	\$0.00	\$0.00
37	Communications Network Manager	\$0.00	\$0.00
38	Communications Specialist	\$0.00	\$0.00
39	Principal Business Process Reengineering Specialist (Key)	\$0.00	\$0.00
40	Senior Business Process Reengineering Specialist	\$0.00	\$0.00
41	Cost Analyst	\$0.00	\$0.00
42	Data Standardization Specialist	\$0.00	\$0.00

Contract Year 3			
Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
43	Documentation Specialist	\$0.00	\$0.00
44	Technical Writer/Editor	\$0.00	\$0.00
45	Senior Computer Security Systems Specialist	\$0.00	\$0.00
46	Computer Security System Specialist	\$0.00	\$0.00
47	Administrative Support and Graphic Specialist	\$0.00	\$0.00
48	Electronic Meeting Technographer	\$0.00	\$0.00
49	Senior Information Technology Expert	\$0.00	\$0.00
50	Software Systems Engineer (Lead)	\$0.00	\$0.00
51	Software Systems Engineer (Intermediate)	\$0.00	\$0.00
52	Web Architect	\$0.00	\$0.00
53	Web Designer	\$0.00	\$0.00
54	Senior Business Case Analyst	\$0.00	\$0.00
55	Business Case Analysis Specialist	\$0.00	\$0.00
56	Data Communications Manager	\$0.00	\$0.00
57	Voice Communications Manager	\$0.00	\$0.00
58	Information Technology Senior Consultant	\$0.00	\$0.00
59	Information Technology Consultant	\$0.00	\$0.00
60	Test Engineer (Senior)	\$0.00	\$0.00
61	Test Engineer (Intermediate)	\$0.00	\$0.00
62	Test Engineer (Associate)	\$0.00	\$0.00
63	Configuration Management Specialist (Lead)	\$0.00	\$0.00
64	Configuration Management Specialist (Intermedi-ate)	\$0.00	\$0.00
65	Configuration Management Specialist (Associate)	\$0.00	\$0.00
Part B Labor Categories			
66		\$0.00	\$0.00
67		\$0.00	\$0.00
68		\$0.00	\$0.00
69		\$0.00	\$0.00
70		\$0.00	\$0.00
71		\$0.00	\$0.00
72		\$0.00	\$0.00
73		\$0.00	\$0.00
74		\$0.00	\$0.00
75		\$0.00	\$0.00
76		\$0.00	\$0.00
77		\$0.00	\$0.00
78		\$0.00	\$0.00
79		\$0.00	\$0.00
80		\$0.00	\$0.00
Other Direct Costs (ODCs)			
		Mark-up Percentage	
Travel		0.00%	
Materials		0.00%	
Profit on Firm Fixed Price Task Orders		0.00%	

Encore Labor Rate Table - DCA200-02-D-50xx

Contract Year 4

Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
Part A Labor Categories			
1	Task Order Project Manager (Key)	\$0.00	\$0.00
2	Quality Assurance Manager	\$0.00	\$0.00
3	Quality Assurance Analyst	\$0.00	\$0.00
4	Project Control Specialist	\$0.00	\$0.00
5	Program Administration Specialist	\$0.00	\$0.00
6	Senior Functional Analyst	\$0.00	\$0.00
7	Functional Analyst	\$0.00	\$0.00
8	Principal Systems Architect (Key)	\$0.00	\$0.00
9	Senior Systems Architect	\$0.00	\$0.00
10	Principal Information Engineer (Key)	\$0.00	\$0.00
11	Senior Information Engineer	\$0.00	\$0.00
12	Senior Computer Systems Analyst	\$0.00	\$0.00
13	Computer System Analyst	\$0.00	\$0.00
14	Junior Computer Systems Analyst	\$0.00	\$0.00
15	Senior Application Engineer	\$0.00	\$0.00
16	Applications Engineer	\$0.00	\$0.00
17	Application Programmer	\$0.00	\$0.00
18	Junior Application Programmer	\$0.00	\$0.00
19	Student Application Programmer	\$0.00	\$0.00
20	Senior Database Management Specialist	\$0.00	\$0.00
21	Database Management Specialist	\$0.00	\$0.00
22	Data Entry Clerk	\$0.00	\$0.00
23	Operations Manager	\$0.00	\$0.00
24	System Administrator	\$0.00	\$0.00
25	System Operator	\$0.00	\$0.00
26	Senior Training Specialist	\$0.00	\$0.00
27	Training Specialist	\$0.00	\$0.00
28	Help Desk Manager	\$0.00	\$0.00
29	Help Desk Specialist	\$0.00	\$0.00
30	Hardware Specialist	\$0.00	\$0.00
31	Senior Hardware Installation Technician	\$0.00	\$0.00
32	Hardware Installation Technician	\$0.00	\$0.00
33	Hardware Draftsman	\$0.00	\$0.00
34	Senior Network Installation Technician	\$0.00	\$0.00
35	Network Installation Technician	\$0.00	\$0.00
36	Network Draftsman	\$0.00	\$0.00
37	Communications Network Manager	\$0.00	\$0.00
38	Communications Specialist	\$0.00	\$0.00
39	Principal Business Process Reengineering Specialist (Key)	\$0.00	\$0.00
40	Senior Business Process Reengineering Specialist	\$0.00	\$0.00
41	Cost Analyst	\$0.00	\$0.00
42	Data Standardization Specialist	\$0.00	\$0.00

Contract Year 4			
Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
43	Documentation Specialist	\$0.00	\$0.00
44	Technical Writer/Editor	\$0.00	\$0.00
45	Senior Computer Security Systems Specialist	\$0.00	\$0.00
46	Computer Security System Specialist	\$0.00	\$0.00
47	Administrative Support and Graphic Specialist	\$0.00	\$0.00
48	Electronic Meeting Technographer	\$0.00	\$0.00
49	Senior Information Technology Expert	\$0.00	\$0.00
50	Software Systems Engineer (Lead)	\$0.00	\$0.00
51	Software Systems Engineer (Intermediate)	\$0.00	\$0.00
52	Web Architect	\$0.00	\$0.00
53	Web Designer	\$0.00	\$0.00
54	Senior Business Case Analyst	\$0.00	\$0.00
55	Business Case Analysis Specialist	\$0.00	\$0.00
56	Data Communications Manager	\$0.00	\$0.00
57	Voice Communications Manager	\$0.00	\$0.00
58	Information Technology Senior Consultant	\$0.00	\$0.00
59	Information Technology Consultant	\$0.00	\$0.00
60	Test Engineer (Senior)	\$0.00	\$0.00
61	Test Engineer (Intermediate)	\$0.00	\$0.00
62	Test Engineer (Associate)	\$0.00	\$0.00
63	Configuration Management Specialist (Lead)	\$0.00	\$0.00
64	Configuration Management Specialist (Intermedi-ate)	\$0.00	\$0.00
65	Configuration Management Specialist (Associate)	\$0.00	\$0.00
Part B Labor Categories			
66		\$0.00	\$0.00
67		\$0.00	\$0.00
68		\$0.00	\$0.00
69		\$0.00	\$0.00
70		\$0.00	\$0.00
71		\$0.00	\$0.00
72		\$0.00	\$0.00
73		\$0.00	\$0.00
74		\$0.00	\$0.00
75		\$0.00	\$0.00
76		\$0.00	\$0.00
77		\$0.00	\$0.00
78		\$0.00	\$0.00
79		\$0.00	\$0.00
80		\$0.00	\$0.00
Other Direct Costs (ODCs)			
		Mark-up Percentage	
Travel		0.00%	
Materials		0.00%	
Profit on Firm Fixed Price Task Orders		0.00%	

Encore Labor Rate Table - DCA200-02-D-50xx

Contract Year 5

Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
Part A Labor Categories			
1	Task Order Project Manager (Key)	\$0.00	\$0.00
2	Quality Assurance Manager	\$0.00	\$0.00
3	Quality Assurance Analyst	\$0.00	\$0.00
4	Project Control Specialist	\$0.00	\$0.00
5	Program Administration Specialist	\$0.00	\$0.00
6	Senior Functional Analyst	\$0.00	\$0.00
7	Functional Analyst	\$0.00	\$0.00
8	Principal Systems Architect (Key)	\$0.00	\$0.00
9	Senior Systems Architect	\$0.00	\$0.00
10	Principal Information Engineer (Key)	\$0.00	\$0.00
11	Senior Information Engineer	\$0.00	\$0.00
12	Senior Computer Systems Analyst	\$0.00	\$0.00
13	Computer System Analyst	\$0.00	\$0.00
14	Junior Computer Systems Analyst	\$0.00	\$0.00
15	Senior Application Engineer	\$0.00	\$0.00
16	Applications Engineer	\$0.00	\$0.00
17	Application Programmer	\$0.00	\$0.00
18	Junior Application Programmer	\$0.00	\$0.00
19	Student Application Programmer	\$0.00	\$0.00
20	Senior Database Management Specialist	\$0.00	\$0.00
21	Database Management Specialist	\$0.00	\$0.00
22	Data Entry Clerk	\$0.00	\$0.00
23	Operations Manager	\$0.00	\$0.00
24	System Administrator	\$0.00	\$0.00
25	System Operator	\$0.00	\$0.00
26	Senior Training Specialist	\$0.00	\$0.00
27	Training Specialist	\$0.00	\$0.00
28	Help Desk Manager	\$0.00	\$0.00
29	Help Desk Specialist	\$0.00	\$0.00
30	Hardware Specialist	\$0.00	\$0.00
31	Senior Hardware Installation Technician	\$0.00	\$0.00
32	Hardware Installation Technician	\$0.00	\$0.00
33	Hardware Draftsman	\$0.00	\$0.00
34	Senior Network Installation Technician	\$0.00	\$0.00
35	Network Installation Technician	\$0.00	\$0.00
36	Network Draftsman	\$0.00	\$0.00
37	Communications Network Manager	\$0.00	\$0.00
38	Communications Specialist	\$0.00	\$0.00
39	Principal Business Process Reengineering Specialist (Key)	\$0.00	\$0.00
40	Senior Business Process Reengineering Specialist	\$0.00	\$0.00
41	Cost Analyst	\$0.00	\$0.00
42	Data Standardization Specialist	\$0.00	\$0.00

Contract Year 5			
Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
43	Documentation Specialist	\$0.00	\$0.00
44	Technical Writer/Editor	\$0.00	\$0.00
45	Senior Computer Security Systems Specialist	\$0.00	\$0.00
46	Computer Security System Specialist	\$0.00	\$0.00
47	Administrative Support and Graphic Specialist	\$0.00	\$0.00
48	Electronic Meeting Technographer	\$0.00	\$0.00
49	Senior Information Technology Expert	\$0.00	\$0.00
50	Software Systems Engineer (Lead)	\$0.00	\$0.00
51	Software Systems Engineer (Intermediate)	\$0.00	\$0.00
52	Web Architect	\$0.00	\$0.00
53	Web Designer	\$0.00	\$0.00
54	Senior Business Case Analyst	\$0.00	\$0.00
55	Business Case Analysis Specialist	\$0.00	\$0.00
56	Data Communications Manager	\$0.00	\$0.00
57	Voice Communications Manager	\$0.00	\$0.00
58	Information Technology Senior Consultant	\$0.00	\$0.00
59	Information Technology Consultant	\$0.00	\$0.00
60	Test Engineer (Senior)	\$0.00	\$0.00
61	Test Engineer (Intermediate)	\$0.00	\$0.00
62	Test Engineer (Associate)	\$0.00	\$0.00
63	Configuration Management Specialist (Lead)	\$0.00	\$0.00
64	Configuration Management Specialist (Intermedi- ate)	\$0.00	\$0.00
65	Configuration Management Specialist (Associate)	\$0.00	\$0.00
Part B Labor Categories			
66		\$0.00	\$0.00
67		\$0.00	\$0.00
68		\$0.00	\$0.00
69		\$0.00	\$0.00
70		\$0.00	\$0.00
71		\$0.00	\$0.00
72		\$0.00	\$0.00
73		\$0.00	\$0.00
74		\$0.00	\$0.00
75		\$0.00	\$0.00
76		\$0.00	\$0.00
77		\$0.00	\$0.00
78		\$0.00	\$0.00
79		\$0.00	\$0.00
80		\$0.00	\$0.00
Other Direct Costs (ODCs)			
		Mark-up Percentage	
Travel		0.00%	
Materials		0.00%	
Profit on Firm Fixed Price Task Orders		0.00%	

Encore Labor Rate Table - DCA200-02-D-50xx

Contract Year 6

Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
Part A Labor Categories			
1	Task Order Project Manager (Key)	\$0.00	\$0.00
2	Quality Assurance Manager	\$0.00	\$0.00
3	Quality Assurance Analyst	\$0.00	\$0.00
4	Project Control Specialist	\$0.00	\$0.00
5	Program Administration Specialist	\$0.00	\$0.00
6	Senior Functional Analyst	\$0.00	\$0.00
7	Functional Analyst	\$0.00	\$0.00
8	Principal Systems Architect (Key)	\$0.00	\$0.00
9	Senior Systems Architect	\$0.00	\$0.00
10	Principal Information Engineer (Key)	\$0.00	\$0.00
11	Senior Information Engineer	\$0.00	\$0.00
12	Senior Computer Systems Analyst	\$0.00	\$0.00
13	Computer System Analyst	\$0.00	\$0.00
14	Junior Computer Systems Analyst	\$0.00	\$0.00
15	Senior Application Engineer	\$0.00	\$0.00
16	Applications Engineer	\$0.00	\$0.00
17	Application Programmer	\$0.00	\$0.00
18	Junior Application Programmer	\$0.00	\$0.00
19	Student Application Programmer	\$0.00	\$0.00
20	Senior Database Management Specialist	\$0.00	\$0.00
21	Database Management Specialist	\$0.00	\$0.00
22	Data Entry Clerk	\$0.00	\$0.00
23	Operations Manager	\$0.00	\$0.00
24	System Administrator	\$0.00	\$0.00
25	System Operator	\$0.00	\$0.00
26	Senior Training Specialist	\$0.00	\$0.00
27	Training Specialist	\$0.00	\$0.00
28	Help Desk Manager	\$0.00	\$0.00
29	Help Desk Specialist	\$0.00	\$0.00
30	Hardware Specialist	\$0.00	\$0.00
31	Senior Hardware Installation Technician	\$0.00	\$0.00
32	Hardware Installation Technician	\$0.00	\$0.00
33	Hardware Draftsman	\$0.00	\$0.00
34	Senior Network Installation Technician	\$0.00	\$0.00
35	Network Installation Technician	\$0.00	\$0.00
36	Network Draftsman	\$0.00	\$0.00
37	Communications Network Manager	\$0.00	\$0.00
38	Communications Specialist	\$0.00	\$0.00
39	Principal Business Process Reengineering Specialist (Key)	\$0.00	\$0.00
40	Senior Business Process Reengineering Specialist	\$0.00	\$0.00
41	Cost Analyst	\$0.00	\$0.00
42	Data Standardization Specialist	\$0.00	\$0.00

Contract Year 6			
Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
43	Documentation Specialist	\$0.00	\$0.00
44	Technical Writer/Editor	\$0.00	\$0.00
45	Senior Computer Security Systems Specialist	\$0.00	\$0.00
46	Computer Security System Specialist	\$0.00	\$0.00
47	Administrative Support and Graphic Specialist	\$0.00	\$0.00
48	Electronic Meeting Technographer	\$0.00	\$0.00
49	Senior Information Technology Expert	\$0.00	\$0.00
50	Software Systems Engineer (Lead)	\$0.00	\$0.00
51	Software Systems Engineer (Intermediate)	\$0.00	\$0.00
52	Web Architect	\$0.00	\$0.00
53	Web Designer	\$0.00	\$0.00
54	Senior Business Case Analyst	\$0.00	\$0.00
55	Business Case Analysis Specialist	\$0.00	\$0.00
56	Data Communications Manager	\$0.00	\$0.00
57	Voice Communications Manager	\$0.00	\$0.00
58	Information Technology Senior Consultant	\$0.00	\$0.00
59	Information Technology Consultant	\$0.00	\$0.00
60	Test Engineer (Senior)	\$0.00	\$0.00
61	Test Engineer (Intermediate)	\$0.00	\$0.00
62	Test Engineer (Associate)	\$0.00	\$0.00
63	Configuration Management Specialist (Lead)	\$0.00	\$0.00
64	Configuration Management Specialist (Intermedi-ate)	\$0.00	\$0.00
65	Configuration Management Specialist (Associate)	\$0.00	\$0.00
Part B Labor Categories			
66		\$0.00	\$0.00
67		\$0.00	\$0.00
68		\$0.00	\$0.00
69		\$0.00	\$0.00
70		\$0.00	\$0.00
71		\$0.00	\$0.00
72		\$0.00	\$0.00
73		\$0.00	\$0.00
74		\$0.00	\$0.00
75		\$0.00	\$0.00
76		\$0.00	\$0.00
77		\$0.00	\$0.00
78		\$0.00	\$0.00
79		\$0.00	\$0.00
80		\$0.00	\$0.00
Other Direct Costs (ODCs)			
		Mark-up Percentage	
Travel		0.00%	
Materials		0.00%	
Profit on Firm Fixed Price Task Orders		0.00%	

Encore Labor Rate Table - DCA200-02-D-50xx

Contract Year 7

Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
Part A Labor Categories			
1	Task Order Project Manager (Key)	\$0.00	\$0.00
2	Quality Assurance Manager	\$0.00	\$0.00
3	Quality Assurance Analyst	\$0.00	\$0.00
4	Project Control Specialist	\$0.00	\$0.00
5	Program Administration Specialist	\$0.00	\$0.00
6	Senior Functional Analyst	\$0.00	\$0.00
7	Functional Analyst	\$0.00	\$0.00
8	Principal Systems Architect (Key)	\$0.00	\$0.00
9	Senior Systems Architect	\$0.00	\$0.00
10	Principal Information Engineer (Key)	\$0.00	\$0.00
11	Senior Information Engineer	\$0.00	\$0.00
12	Senior Computer Systems Analyst	\$0.00	\$0.00
13	Computer System Analyst	\$0.00	\$0.00
14	Junior Computer Systems Analyst	\$0.00	\$0.00
15	Senior Application Engineer	\$0.00	\$0.00
16	Applications Engineer	\$0.00	\$0.00
17	Application Programmer	\$0.00	\$0.00
18	Junior Application Programmer	\$0.00	\$0.00
19	Student Application Programmer	\$0.00	\$0.00
20	Senior Database Management Specialist	\$0.00	\$0.00
21	Database Management Specialist	\$0.00	\$0.00
22	Data Entry Clerk	\$0.00	\$0.00
23	Operations Manager	\$0.00	\$0.00
24	System Administrator	\$0.00	\$0.00
25	System Operator	\$0.00	\$0.00
26	Senior Training Specialist	\$0.00	\$0.00
27	Training Specialist	\$0.00	\$0.00
28	Help Desk Manager	\$0.00	\$0.00
29	Help Desk Specialist	\$0.00	\$0.00
30	Hardware Specialist	\$0.00	\$0.00
31	Senior Hardware Installation Technician	\$0.00	\$0.00
32	Hardware Installation Technician	\$0.00	\$0.00
33	Hardware Draftsman	\$0.00	\$0.00
34	Senior Network Installation Technician	\$0.00	\$0.00
35	Network Installation Technician	\$0.00	\$0.00
36	Network Draftsman	\$0.00	\$0.00
37	Communications Network Manager	\$0.00	\$0.00
38	Communications Specialist	\$0.00	\$0.00
39	Principal Business Process Reengineering Specialist (Key)	\$0.00	\$0.00
40	Senior Business Process Reengineering Specialist	\$0.00	\$0.00
41	Cost Analyst	\$0.00	\$0.00
42	Data Standardization Specialist	\$0.00	\$0.00

Contract Year 7			
Cat No.	Labor Category	Government Site Hourly Rate	Contractor Site Hourly Rate
43	Documentation Specialist	\$0.00	\$0.00
44	Technical Writer/Editor	\$0.00	\$0.00
45	Senior Computer Security Systems Specialist	\$0.00	\$0.00
46	Computer Security System Specialist	\$0.00	\$0.00
47	Administrative Support and Graphic Specialist	\$0.00	\$0.00
48	Electronic Meeting Technographer	\$0.00	\$0.00
49	Senior Information Technology Expert	\$0.00	\$0.00
50	Software Systems Engineer (Lead)	\$0.00	\$0.00
51	Software Systems Engineer (Intermediate)	\$0.00	\$0.00
52	Web Architect	\$0.00	\$0.00
53	Web Designer	\$0.00	\$0.00
54	Senior Business Case Analyst	\$0.00	\$0.00
55	Business Case Analysis Specialist	\$0.00	\$0.00
56	Data Communications Manager	\$0.00	\$0.00
57	Voice Communications Manager	\$0.00	\$0.00
58	Information Technology Senior Consultant	\$0.00	\$0.00
59	Information Technology Consultant	\$0.00	\$0.00
60	Test Engineer (Senior)	\$0.00	\$0.00
61	Test Engineer (Intermediate)	\$0.00	\$0.00
62	Test Engineer (Associate)	\$0.00	\$0.00
63	Configuration Management Specialist (Lead)	\$0.00	\$0.00
64	Configuration Management Specialist (Intermediate)	\$0.00	\$0.00
65	Configuration Management Specialist (Associate)	\$0.00	\$0.00
Part B Labor Categories			
66		\$0.00	\$0.00
67		\$0.00	\$0.00
68		\$0.00	\$0.00
69		\$0.00	\$0.00
70		\$0.00	\$0.00
71		\$0.00	\$0.00
72		\$0.00	\$0.00
73		\$0.00	\$0.00
74		\$0.00	\$0.00
75		\$0.00	\$0.00
76		\$0.00	\$0.00
77		\$0.00	\$0.00
78		\$0.00	\$0.00
79		\$0.00	\$0.00
80		\$0.00	\$0.00
Other Direct Costs (ODCs)			
		Mark-up Percentage	
Travel		0.00%	
Materials		0.00%	
Profit on Firm Fixed Price Task Orders		0.00%	

(END OF SECTION B)